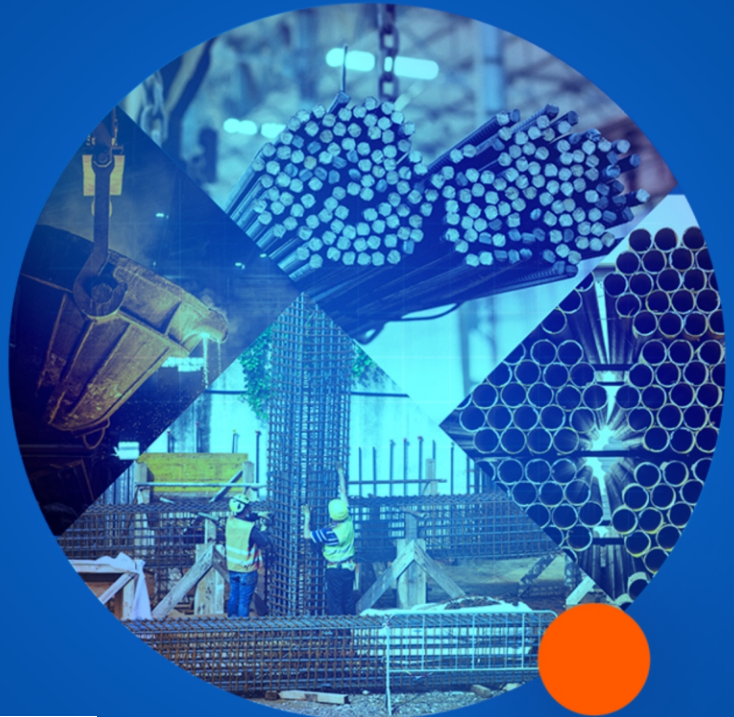




India Steel Supply Chain Summit 2025: Infra and Construction

Date: 17-18 April 2025

Venue: Le Méridien New Delhi



quesrow

Knowledge partner



CONSTRUCTION
FEDERATION OF
INDIA

Supporting association

www.bigmint.co/events

About the conference

The **India Steel Supply Chain Summit 2025: Infra and Construction** is a premier platform for professionals in infrastructure and construction, focusing on challenges like **price volatility, raw material fluctuations, and supply chain stability**.

Bringing together industry leaders and experts, the summit will explore **price trends, geopolitical dynamics, advanced technologies, and innovative strategies** to build resilient and efficient supply chains.

With India's industrial growth in focus, the event equips participants with actionable insights to **mitigate risks, manage volatility**, and seize emerging opportunities.

About the organiser



BigMint is a trusted platform for price reporting, market intelligence and consulting for commodities. We enable our clients to take critical market decisions by providing a robust platform for pricing, data and networking. This keeps them at the forefront of the industry. We also provide networking and business platforms by organizing conferences cutting across sectors and in different corners of the globe to enable stakeholders to come together and share their ideas, knowledge and exhibit products and services among their peers.

BigMint Events, formerly SteelMint Events, is a powerhouse in connecting all the stakeholders in the commodities space. Since 2014, we have hosted over 35 industry-shaping conferences worldwide, engaging over 15,000 participants. We bring together a diverse range of thought leaders including producers, buyers, sellers, and solution providers, fostering knowledge exchange and building a dynamic networking platform for professionals across the commodity landscape.

Supporting association



The Construction Federation of India (CFI) is a leading apex body representing Indian construction and infrastructure sectors. Comprising major industry players, contractors, and stakeholders, CFI works to promote sustainable growth, policy advocacy, and best practices in the construction industry. It serves as a vital link between the government and the private sector, addressing key challenges, streamlining regulations, and fostering innovation to drive Indian infrastructure development.

With a strong focus on capacity building, technology adoption, and industry collaboration, CFI plays a crucial role in shaping policies and facilitating dialogue to enhance efficiency, safety, and sustainability in the construction ecosystem.

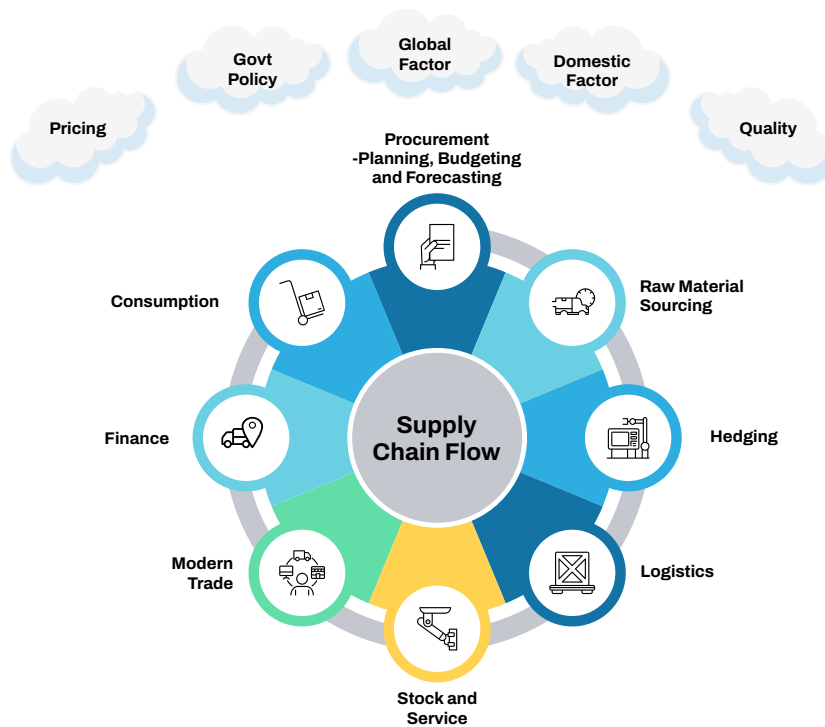
Knowledge partner



Quesrow Consulting is a leading consultancy specializing in Metals, Mining, and Chemicals, with expertise across India, ME & SEA. Renowned for its strength in feasibility reports and go-to-market strategies, Quesrow combines deep industry knowledge with business research and strategy consulting. This empowers clients to make informed decisions, overcome complex challenges, and achieve growth through strategic transformations and impactful results.

Conference highlights

- India's Strategic Choices Amid Global Economic & Geopolitical Shifts
- Indian Steel Demand Growth & Industry Outlook
- Future of Steel Supply in India: Meeting the 2030 Vision
- Navigating Volatile Steel Pricing & Forecasting Strategies
- Leveraging E-commerce to Transform Supply Chains
- Green Steel Policy: Feasibility & Green Premiums in India



What to expect? _____



250+
Participants



30+
Speakers



07+
Sessions



15+
Networking Hours

Who should attend? _____



Procurement Supply
Chain Professionals



Sales and Marketing
Professionals



Manufacturers -
Steel, Alloy Steel
Stainless Steel



Industry
Consultants



E-commerce



Financial
Institutions



Logistics
Companies



Distributor
& Dealers

Indian steel economy

India's Steel Industry: Powering Economic Growth

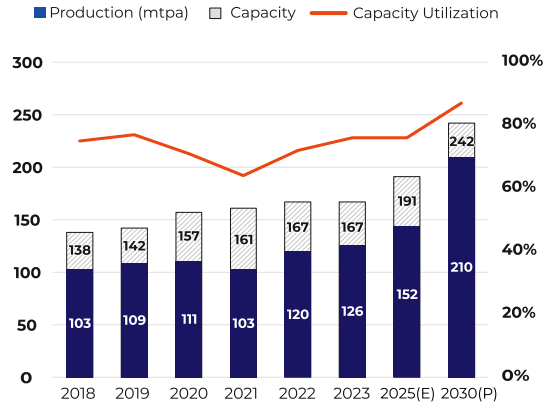
India's GDP is set to grow at a robust 7% CAGR in FY25, fueled by the government's vision of becoming a \$5 trillion economy. Anchoring this ambition is a massive INR 111 trillion infrastructure pipeline, driving unprecedented demand for metals, especially steel.

Steel consumption in India has surged by 62% over the past decade, with infrastructure and construction sectors leading the way, accounting for 60% of total demand, followed by general engineering (12%) and automobiles (11%).

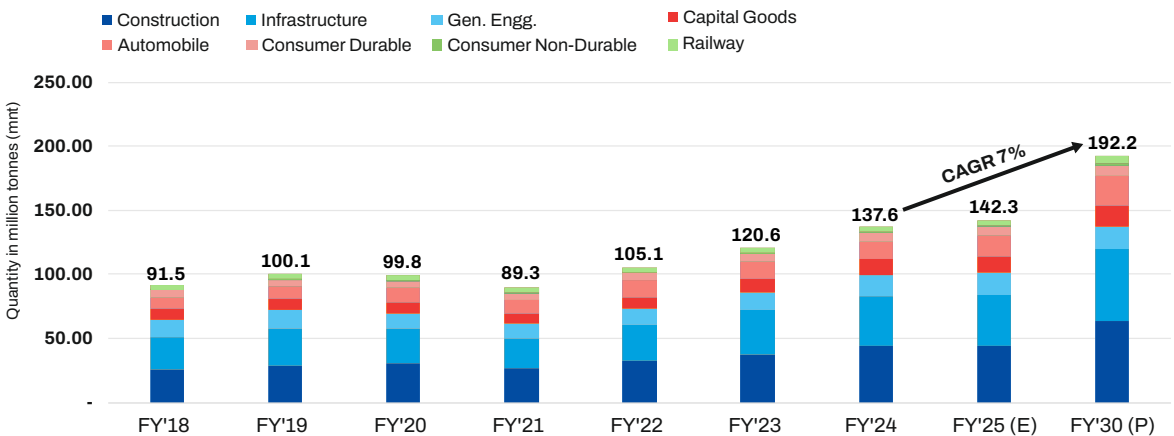
This growth trajectory is expected to continue, propelling steel production from 144 million tonnes (mnt) in FY24 to 210 mnt by FY30.

As India's infrastructure and industrial landscape expand, steel remains the backbone of the nation's progress, reflecting its rising industrial and economic momentum. With accelerating domestic demand and infrastructure development, India's steel industry is poised for remarkable growth in the years ahead.

Crude steel capacity & production



India sector-wise steel demand



India sector wise steel demand

Sectors	FY24	% share in FY24	FY25 (E)	% share in FY25	FY30 (P)	% share in FY30
Construction	43	32%	45	32%	64	33%
Infrastructure	38	28%	40	28%	55	29%
Gen. Engg.	16	12%	16	11%	17	9%
Automobile	15	11%	16	11%	23	12%
Capital Goods	12	9%	13	9%	17	9%
Consumer Durable	7	5%	7	5%	8	4%
Consumer Non-Durable	1	1%	1	1%	2	1%
Railway	4	3%	4	3%	6	3%
Total	136		142		192	

Pricing & indexing: The backbone of steel supply chains

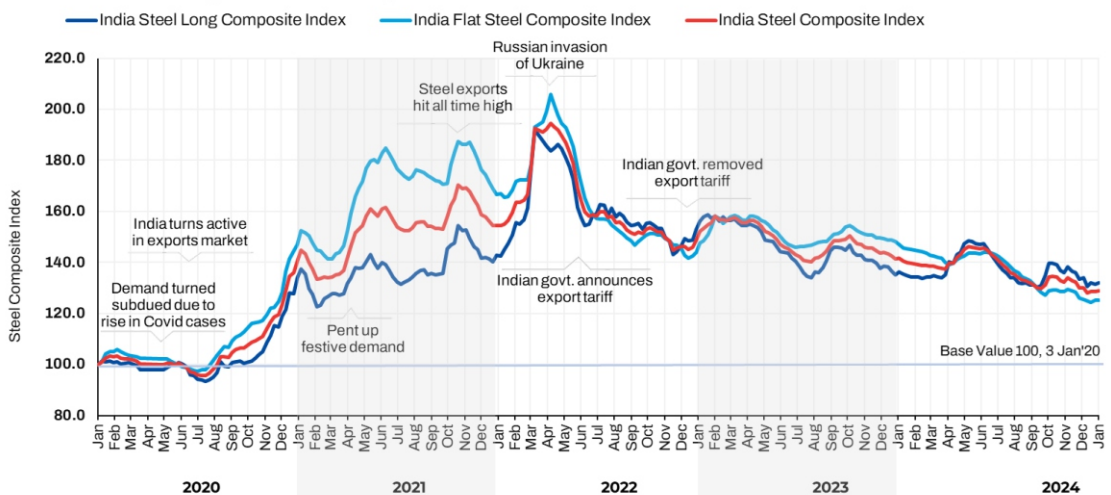
Pricing and indexing are vital for supply chain professionals in the steel and metals industry, enabling transparency, cost management, and strategic decision-making. Reliable price indices help navigate market volatility, support long-term planning, and strengthen global trade negotiations.

By offering a standardized reference, these tools empower professionals to benchmark costs, optimize procurement strategies, and enhance efficiency across operations.

At the India Supply Chain Conference 2025, explore how pricing and indexing are transforming the steel supply chain, ensuring resilience and agility in a dynamic market.

Steel price volatility trends since 2020

India steel composite index up 0.3% w-o-w



As assessed on 03-Jan-25 | Source: BigMint

Topic of discussion ---

- **Global Perspective:** What are the strategic choices before **India** amid **global economic & geopolitical challenges**?
- Indian Steel **Demand** Dynamics and **Industry Outlook:** Bright spot on **global** map
- Navigating Steel Pricing: **Forecasting** and Effective **Negotiation Strategies**
- **Pricing & Indexing** in Volatile Markets: **Mitigating Risks** through Strategic Interventions
- Transforming **India's Supply Chain:** Leveraging the potential of **E-commerce**
- Innovative **Construction Solutions:** New-age **steel structures**
- Innovative **Financing Models:** Enhancing **Cash Flow Efficiency** in **Supply Chains**
- **Revolutionizing Logistics:** Advanced Solutions for **Supply Chain Operations, Inventory, and Service Centers**
- **Green Steel Policy:** Green Premiums & how feasible are they in the **Indian context**?

Tentative schedule ---

Day 1 | 17 April 2025 | 8:00 IST Onwards | Registrations

Session 1

09:30 to 11:00 | Global Perspective: What are the strategic choices before India amid global economic & geopolitical challenges?

- Amid emerging geopolitical clout, how can India guard against global supply chain disruptions and growing trade protectionism?
- Inflation, trade wars, supply chain bottlenecks & the outlook on global commodity markets. India's GDP growth rate dropped marginally in CY'24. What is the outlook for CY'25?

Session 2

11:00 to 12:00 | Indian Steel Demand Dynamics and Industry Outlook: Bright spot on global map

- Budgetary infra push, Make in India, PMAY, urbanization, growing renewable energy infrastructure, and demand from key sectors like construction, housing, auto, engineering and packaging, Railways and Defence
- Challenges & outlook: Ensuring raw material security and sustainable supply chains, diversification of export opportunities.

Session 3

12:00 to 13:00 | Global Supply Dynamics: Key Insights from China and the Rest of the World

- Evaluating China's production trends, export policies, and their impact on global steel supply. *Chinese domestic economic headwinds, deflation & outlook on global commodities demand
- Trade Shifts in ROW: Assessing supply chain challenges amid trade conflicts & resource nationalism

13:00 to 14:00 | Networking lunch

Session 4

14:00 to 15:00 | Meeting India's 2030 Vision: The Future of Steel Supply

- Capacity Expansion: Route-wise expansion in steelmaking capacities, investments by major players
- Impact on supply chains: How will India build logistics capacity to sustain 300 mnt steel production? NLP, focus on multi-modal logistics, cost optimisation & sustainability
- Market Implications: Evaluating the ripple effects of capacity growth on regional supply, exports, and competitive dynamics.

Session 5

15:00 to 16:00 | Green Steel Policy: Green Premiums & how feasible are they in the Indian context?

- Will CCTS throw up high enough carbon prices to bolster the case for green steel premiums?
- How might the domestic steel industry align with the Gol's star-rating system?
- Understanding technology costs of transition - insights & solutions

16:00 to 16:15 | Networking Tea

Session 6

16:15 to 17:00 | Transforming India's Supply Chain: Leveraging the potential of E-commerce

- Prospects for further penetration of e-commerce and blockchain technologies in India
- How to integrate generative AI, predictive analytics in source-to-pay (S2P) platforms for procurement professionals?
- Advanced generative AI solutions for supply chain

19:30 Onwards | Networking Dinner & Cocktail

Session 7

10:00 to 11:00 | Innovative Construction Solutions: New-age steel structures

- Steel prebrication solutions amid surge in demand from infra segments like metro railways, ports, air terminals, power plants etc.
- Fiber Reinforced Polymer (FRP): Benefits and growing use for reinforcement in high-performance structures.
- Role of stainless steel rebars in fighting corrosion in saline environments; lifecycle analysis & cost estimates.

Session 8

11:00 to 11:45 | Navigating Steel Pricing: Forecasting and Effective Negotiation Strategies

- Price Forecasting Methods: Key tools for predicting steel prices, highlighted by a case study of a major producer optimizing pricing strategies.
- Negotiation Tactics: Effective strategies for steel price negotiations, illustrated by a successful casestudy.

Session 9

11:45 to 12:30| Pricing & Indexing in Volatile Markets: Mitigating Risks through Strategic Interventions

- How do price indices stabilise markets, safeguard margins, and lead to transparency - Illustration through a casestudy
- How AI-enabled tools can assist in price forecasting & prediction?

Session 10

12:30 to 13:30 | Innovative Financing Models: Enhancing Cash Flow Efficiency in Supply Chains

- Exploring different vendor financing strategies and how digital platforms enhance cash flow efficiency
- Managing risks in vendor financing and showcasing successful implementations to improve financial stability

13:30 to 14:30 | Networking lunch

Session 11

14:30 to 15:30 | Revolutionising Logistics: Advanced Solutions for Supply Chain Operations, Inventory and Service Centres

- Optimising Logistics & Inventory: Streamlining operations and enhancing stock control for cost reduction and efficiency.
- Tech-Driven Service Centres: Integrating technology to improve stockist and service centre performance.
- Blockchain and IoT for real-time tracking and seamless logistics planning

Session 12

15:30 to 17:00 | Master Class: Advanced Supply Chain Optimization & Operations Management Techniques

- Optimizing Steel Supply Chains: Strategies to improve efficiency, reduce costs, and ensure smooth steel production and distribution for end users.
- Project Management in Steel Operations: Leveraging project management techniques to streamline steel production, inventory, and timely deliveries.
- Data-Driven Decision Making: Using data analytics to enhance demand forecasting, inventory management, and minimize risks in steel supply chains.

Esteemed Speakers



Pankaj Chadha
Chairman
EEPC



Sanjay Mehta
Director
President, MRAI
MTC Group



Dr. Manish Lunker
Senior Vice President - Procurement
& SCM, Welspun Corp Limited



Santimoy Chattopadhyay
Vice President, Procurement
GR Infraprojects Limited



Saji Samuel
Executive Vice President
JSW Steel Ltd



Somesh Biswas
Chief Sales Planning
TATA Steel



Praveen Srivastava
Chief of Marketing & Sales
(Branded Products & Retail)
TATA Steel



Ramesh Datta
Head of Strategic Sourcing & Category
Procurement (Steel)
Adani Group





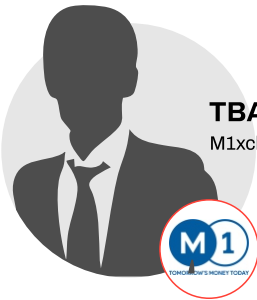
Prasad Sawant
Head of Engineering
JSW Severfield Structures Ltd



Ajay Gade
Deputy General Manager, Hydrogen
Cement & Steel Value Chain Procurement
Management, Reliance Industries Limited



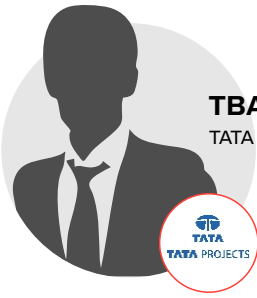
Sachin Shetty
Managing Partner
Quesrow Consulting



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Per delegate fee

Early bird

INR 25,000 | USD 290

Valid till **31st March 2025**

Standard Fee

INR 30,000 | USD 345

Valid till **15th April 2025**

On Spot Fee

INR 35,000 | USD 405

Valid till **17 April 2025**

10% discount on 2 delegates | 15% discount on a minimum of 3 delegates
18% GST will be applicable additionally.

Delegate benefit



Attendance in
all the sessions



Access to
conference
documents



Delegate kit



Refreshment
lunch & dinner



Access to
Exhibition Area

Contact us

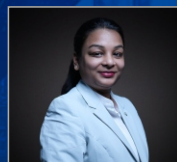
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