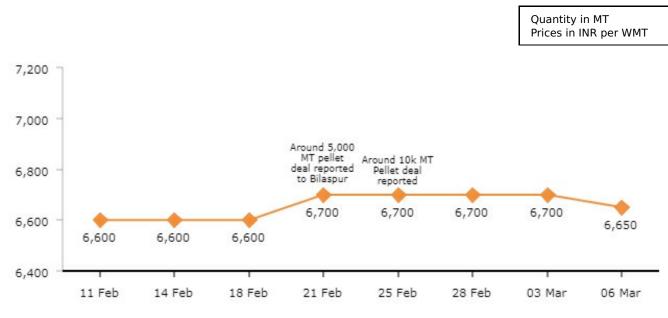


PELLEX Rationale

PELLEX- DAP Raipur (Delivered Price - Plantsite in Raipur)	INR 6,650/WMT*
Date and Time of publication	06 March, 2020 & 18.30 (IST)
Publishing Window	Wednesday to Friday
Last Index Price (03 Mar, 2020)	INR 6,700/WMT*
% change	-1

* Rounded off to the nearest multiple of 50

* Prices on delivered basis (including freight) to a DRI maker in Raipur



Concluded Transaction Price

• PELLEX down marginally by INR 50/MT to INR 6,650/wmt (DAP Raipur). No pellet deal reported in this publishing window.

Firm Offers

- Raipur based pellet makers decreased offers by INR 200/MT to INR 6,500/MT(Ex-plant); normalizing for freight to Raipur at INR 6,650/MT (DAP Raipur). Raigarh based pellet makers offers remain stable at INR 6,000-6,100/MT
- (Ex-plant). Jharsuguda based pellet maker has declined pellet offer by INR 100/MT to
- INR 5,900/MT (Ex-plant).

Firm Bids

- No firm bids for pellets were reported in this publishing window. • SteelMint P-DRI Assessment (Mar 06, 2020) stable W-o-W to INR 18,350/MT
- (Ex-plant) against INR 18,400/MT last week.

Export Realization

export deal for 50,000-55,000 MT each of Fe 64% grade pellets with 3% Al. The deal was concluded at around USD 118/MT, CFR China for early April shipment. • Ex -Plant export realization for Raipur pellet maker is around INR

• An Odisha (eastern India) based pellet maker has concluded two pellet

- 6,400/WMT. In Central India the export market is semi-liquid, therefore export realization
- factor has been ignored in the computation of PELLEX.

Substitute Parity Price

- Considering the landed cost of Lump and other factors like yield, conversion cost, etc for NMDC and Orissa; the substitute parity price for Pellet is INR
- The substitute factor has been ignored in the computation of PELLEX.

Deals from Other Regions

7,030/MT (DAP Raipur).

- Bellary based major pellet makers sold around 10,000 MT pellets at INR 7,000/MT (Ex-plant) in the last couple of days.

• Raigarh based major pellet maker sold around 10,000 MT pellets in the local

market at INR 6,000/MT (Ex-plant) two-three days back.

One offer

Statistical Exclusion for Bids and Offers

PELLET SPECIFICATION

India Domestic Pellet specification, DAP Raipur		
S. No.	Particulars	Specifications
1	Price	INR per metric tonne
2	Fe Content	Base 63.5%, Range 63% to 64%
3	Silica	Base 3.5%, Maximum 5.0%
4	Alumina	Base 2.0%, Maximum 4.0%
5	Combined Silica/Maximum 7.0% Alumina	Maximum 7.0%
06	Trade Size	Minimum 2,500 MT, Maximum 10,000 MT
07	LOI	Base 3.0%
08	Delivery Terms	DAP Raipur (Delivered to Buyers site in Raipur)
09	Delivery period	Within 2 -4 week
10	Assessment Frequency	Twice in a Week
11	Data collection	Window 1 - Monday 9.00 until Tuesday 17.30 (IST) Window 2 - Wednesday 9.00 until Friday 17.30 (IST)
12	Publication	Window 1 - Tuesday 18.30 (IST) Window 2 - Friday 18.30 (IST)
13	Payment Terms	Advance (Loaded to Truck)

Note:

- Transactions/market information not covered in the previous cycle to be considered in the next cycle
- PELLEX assesses DAP Raipur Prices. DAP is Delivered at Place, meaning prices on delivered basis (including freight) to a DRI maker in Raipur
- For more details, refer to SteelMint PELLEX Methodology document