PELLEX Rationale

| PELLEX- DAP Raipur (Delivered Price - Plantsite in Raipur) | INR 5,900/WMT* |
|--|--------------------------------|
| Date and Time of publication | 23 June, 2020 & 18.30 (IST) |
| Publishing Window | Monday to Tuesday |
| Last Index Price (23 Jun, 2020) | INR 5,900/WMT |

- * Rounded off to the nearest multiple of 50
- * Prices on delivered basis (including freight) to a DRI maker in Raipur

Quantity in MT Prices in INR per WMT 6,600 6,400 Around 35k MT 6,200 pellets deal concluded Falling P-DRI prices sponge and ebounded by INR 400/t 6,000 6,050 6,050 6,000 6,000 6,000 5,950 5,900 5,900 5,800 5,600 29 May 02 Jun 05 Jun 09 Jun 12 Jun 16 Jun 19 Jun 23 Jun

Concluded Transaction Price

- PELLEX remains stable at INR 5,900/wmt (DAP Raipur).
- Few deals are learned to be in negotiation at slightly lower than prevailing offers but are yet to be concluded.

Firm Offers

- Raipur based major pellet makers kept offers stable at INR 6,000/t (Explant); normalizing for freight to Raipur at INR 6,150/t (DAP Raipur).
- Raigarh based pellet makers offer stable at INR 5,500-5,600/t (Ex-plant) in this window of Index.

Firm Bids

- No firm bids for pellets received in this publishing window.
- to INR 15,000/t (ex-plant) as against the last assessment yesterday at 14,600/t (ex-plant).

SteelMint P-DRI assessment (June 23, 2020) moved up sharply by INR 400/t

Export Realization

- An Odisha based pellet maker has concluded around 25,000 t pellet export deal for Fe 64% grade pellets with 3% Al recently to Malaysia at around \$115/t, CFR.
- In another deal Odisha based pellet maker has also concluded a pellet export deal (Fe 64% grade pellets 3% Al) \$112/t, CFR China.
- Ex -Plant export realization for pellet maker has come down by INR 100/t to around INR 5,900/t this week.

Substitute Parity Price

- NMDC has resumed normal dispatches at its Bacheli iron ore mining complex in the state of Chhattisgarh since last Friday. Loading activities were hampered since 12 June when the state government had disallowed NMDC to use its loading facilities to store iron ore prior to dispatching them in wagons, claiming that the company was storing iron ore offsite, a claim NMDC disputes.
- Considering the landed cost of Lump and other factors like yield, conversion cost, etc for NMDC and Orissa; the substitute parity price for Pellet is INR

5,460/t (DAP Raipur).

Deals from Other Regions

Bellary based pellet makers have sold around 8,000 t pellets at around INR 5,900-6,150/t (Ex-plant) in the last three-four days.

Three offers

Statistical Exclusion for Bids and Offers

PELLET SPECIFICATION

| India Domestic Pellet specification, DAP Raipur | | |
|---|--|--|
| S. No. | Particulars | Specifications |
| 1 | Price | INR per metric tonne |
| 2 | Fe Content | Base 63.5%, Range 63% to 64% |
| 3 | Silica | Base 3.5%, Maximum 5.0% |
| 4 | Alumina | Base 2.0%, Maximum 4.0% |
| 5 | Combined Silica/Maximum 7.0% Alumina | Maximum 7.0% |
| 06 | Trade Size | Minimum 2,500 MT, Maximum 10,000 MT |
| 07 | LOI | Base 3.0% |
| 08 | Delivery Terms | DAP Raipur (Delivered to Buyers site in Raipur) |
| 09 | Delivery period | Within 2 -4 week |
| 10 | Assessment Frequency | Twice in a Week |
| 11 | Data collection | Window 1 - Monday 9.00 until Tuesday 17.30 (IST) Window 2 - Wednesday 9.00 until Friday 17.30 (IST) |
| 12 | Publication | Window 1 - Tuesday 18.30 (IST) Window 2 - Friday 18.30 (IST) |
| 13 | Payment Terms | Advance (Loaded to Truck) |

Note:

- Transactions/market information not covered in the previous cycle to be considered in the next cycle
- PELLEX assesses DAP Raipur Prices. DAP is Delivered at Place, meaning prices on delivered basis (including freight) to a DRI maker in Raipur
- For more details, refer to SteelMint PELLEX Methodology document