

## **PELLEX Rationale**

PELLEX- DAP Raipur (Delivered Price - Plantsite in Raipur)	INR 7,150/WMT*
Date and Time of publication	24 January, 2020 & 18.30 (IST)
Publishing Window	Wednesday to Friday
Last Index Price (21 Jan, 2020)	INR 7,500/wmt
% change	-5

#### \* Rounded off to the nearest multiple of 50

#### \* Prices on delivered basis (including freight) to a DRI maker in Raipur

Prices in INR per WMT Around 20k MT Around 10k MT pellet deal pellet deals reported Around 50k MT 7,550 7,550 7,550 round 20k MT pellets deal 7,500 7,500 pellet deals 7150 reported reported 7,150 7,100 7,000 31 Dec 03 Jan 07 Jan 10 Jan 14 Jan 17 Jan 21 Jan 24 Jan

Quantity in MT

### Concluded Transaction Price

- PELLEX (DAP Raipur), 63.5% Fe down by INR 350/MT to INR 7,150/wmt. • No pellet deals heard from Raipur pellet makers in this publishing window.
- However, a pellet deal has been concluded by Raipur based sponge manufacturer from outside Raipur based pellet maker at INR 7,100/MT (DAP Raipur). The quantity of deal could not be confirmed at the time of publishing the report.

## **Firm Offers**

8,500

8,000

7,500

7,000

6,500

- Major Raipur based pellet makers kept the offers stable at INR 7,400/MT( Explant); normalizing for freight to Raipur at INR 7,550/MT (DAP Raipur). One major Raipur pellet maker has closed its sales for now. Raigarh based pellet makers offer at INR 6,600- 6,800/MT (EXW) down
- against INR 7,000-7,200/MT (EXW) towards beginning of the week. • Jamshedpur based pellet maker is offering pellets at INR 6,300/MT (EXW),
- down by INR 100/MT during the week. Jharsuguda based pellet maker are offering pellets at INR 6,700/MT (EXW), stable for the week.

## Firm Bids

- No firm bid for pellets was reported in this publishing window. SteelMint P-DRI Assessment (Jan 24, 2020) increased by INR 100/MT to INR
- 19,600-19,800/MT as against INR 19,600/MT a week ago.

### **Export Realization**

- SteelMint assessment for standard grade pellets (Fe 64%, 3% Al) increased by USD 5/MT during the week to USD 126-127/MT, CFR China.
- One of the pellet makers from Odisha concluded pellet export deal for 55,000 MT (Fe 64%, with 3% Al) at around USD 126-127/MT, CFR China for Feb end shipment. • Ex -Plant export realization for Raipur pellet maker is around INR
- 6,950/WMT. In Central India the export market is semi-liquid, therefore export realization factor has been ignored in the computation of PELLEX.

# **Substitute Parity Price**

- Considering the landed cost of Lump and other factors like yield, conversion cost, etc for NMDC and Orissa; the substitute parity price for Pellet is INR
- In Central India the market is liquid, therefore substitute Parity factor has been ignored in the computation of PELLEX.

7,027/MT (DAP Raipur).

- **Deals from Other Regions**

• A Jamshedpur based pellet maker concluded about 15,000 MT pellet deal at

INR 6,300/MT (EXW). Raigarh based pellet maker sold around 10,000 MT pellets at INR 6,500-6,600/MT (EXW).

Bellary based pellet makers sold 3,000 MT pellets at around INR 7,000/MT

#### **PELLET SPECIFICATION**

India Domestic Pellet specification, DAP Raipur		
S. No.	Particulars	Specifications
1	Price	INR per metric tonne
2	Fe Content	Base 63.5%, Range 63% to 64%
3	Silica	Base 3.5%, Maximum 5.0%
4	Alumina	Base 2.0%, Maximum 4.0%
5	Combined Silica/Maximum 7.0% Alumina	Maximum 7.0%
06	Trade Size	Minimum 2,500 MT, Maximum 10,000 MT
07	LOI	Base 3.0%
08	Delivery Terms	DAP Raipur (Delivered to Buyers site in Raipur)
09	Delivery period	Within 2 -4 week
10	Assessment Frequency	Twice in a Week
11	Data collection	Window 1 - Monday 9.00 until Tuesday 17.30 (IST) Window 2 - Wednesday 9.00 until Friday 17.30 (IST)
12	Publication	Window 1 - Tuesday 18.30 (IST) Window 2 - Friday 18.30 (IST)
13	Payment Terms	Advance (Loaded to Truck)

#### Note:

- Transactions/market information not covered in the previous cycle to be considered in the next cycle
- PELLEX assesses DAP Raipur Prices. DAP is Delivered at Place, meaning prices on delivered basis (including freight) to a DRI maker in Raipur
- For more details, refer to SteelMint PELLEX Methodology document